

Philippe Lopes-Fernandes

Corporate Vice-President, Head of Global Licensing & Business Development
Merck Serono

Philippe Lopes-Fernandes is the Corporate Vice-President, Head of Global Licensing & Business Development for Merck Serono. He is responsible for developing search strategies, conducting the search and evaluation of partnering, licensing and M&A opportunities and managing the established alliances. His team provides end-to-end transactions support to ensure execution of high-quality global deals for all Merck Serono business units and all stages of development, from early technology to clinical stage and marketed products.

Philippe is a results driven, innovative and committed executive with 20 years experience in the pharmaceutical industry (in Prescription, Generic and OTC fields). He brings strong expertise in licensing and M&A, project management, marketing and sales, having directly negotiated key deals for Merck KGaA, including the in-licensing of Erbitux, the acquisition of Serono, and the sale of Merck's generic business to Mylan. He has been lived and worked in France, Portugal, Germany, Switzerland and the U.S.

Philippe holds a graduate degree in Business Administration from Institut Supérieur de Gestion in Paris, France.